# Succession planning



For marketing purposes

## **Brief description**

Ensuring the continued existence of your company depends on successful succession planning. This is precisely why succession arrangements and securing your life's work and your personal financial provision should not be left to chance. These are often complex processes that can extend over a long period of time, so it is worth starting as early as possible and looking well ahead. Bank CIC searches for customised solutions for companies and entrepreneurs to prepare for handovers. Our advice takes a holistic view and is tailored to your needs. We provide advice and assistance as a partner throughout the entire transaction process. Our extensive expertise in valuation techniques supports you with powerful arguments for getting the right price.

### Suitability

This service is suitable for entrepreneurs looking to sell their company in Switzerland as part of a succession solution. It is also suitable for Swiss companies seeking a suitable investor to provide financing or who are looking for a corporate valuation. The most frequent reasons for succession arrangements include:

- Succession within the family
- Succession within the company
- External sale of the company

#### Your benefits

- Our experts support you in issues relating to financing, the legal position, tax, inheritance and family circumstances.
- Individual and independent advice: You benefit from personal and independent advice as well as execution by a single source.
- **Customised solution:** Our specialists formulate a solution that is tailored to your needs.
- Local and global network: Thanks to Crédit Mutuel Group's global network across 40 countries and the local network in Switzerland you are backed by a strong network when looking for potential partners.
- Focusing on the essential: During the entire advisory process you can continue to focus all your energy and attention on the operational management of your company.
- Many years of experience: Benefit from the many years of experience in succession arrangements our Bank CIC experts have to offer.

What are your **ideas and needs** as regards your succession planning? We will work with you to identify the options for putting succession arrangements in place that are tailor-made for you.

**Get in touch with our experts today and schedule an advisory meeting.** Our experts have many years of experience in various sectors and have arranged successful successions for a large number of companies and entrepreneurs.



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